

Azure Enterprise integration application innovation – MVP

Unlock Business Growth with Azure Integration

"Adaptiv's culture of engagement and professionalism, their deep knowledge, and willingness to offer advice and beyond, have been a hallmark of our relationship over the years. The trust and respect we have for Adaptiv is built on their legacy of outstanding delivery for PlaceMakers." - Mark Phillips, GM of Technology for the Distribution and Concrete Divisions, Fletcher Building Group

What is this offer about?

This MVP is your gateway to adopting Azure for enterprise-level integration needs, designed to establish a secure, agile, and scalable cloud capability. The focus is on delivering a foundational integration MVP that enables you to expand services on Azure and transition from legacy technologies, thereby reducing fixed costs and increasing agility.

Ideal customer profile

Challenge 1: Businesses grappling with rigid and costly legacy integration platforms

- ▶ Companies facing the constraints of outdated integration systems find that their growth is impeded by inflexible architectures and high overheads. Adaptiv's MVP facilitates a transition to Azure, offering a modern, streamlined, and cost-effective integration landscape that aligns with their dynamic business needs.

Challenge 2: Organisations needing a strategic pathway to migrate to Azure

- ▶ Many organisations recognise the potential of Azure but lack a clear roadmap to harness its full capabilities. Adaptiv's MVP provides a strategic framework for migration, ensuring that businesses can move their operations to the cloud with confidence and precision, leveraging best practices for a seamless transition.

Challenge 3: Companies requiring expert guidance to scale their Azure integration securely and cost-effectively:

- ▶ Scaling in the cloud presents unique challenges, particularly around security and cost management. Adaptiv's expertise in Azure integration positions us to guide companies through the complexities of scaling their infrastructure. Our MVP equips them with the necessary tools and practices to grow their Azure footprint responsibly and economically.



AT A GLANCE

COST EST: Est. \$20,000 (Potential partial Funding through Microsoft Assisted Funding (Field Led))

DELIVERABLES:

- ▶ Integration MVP tailored to your environment.
- ▶ Expertise to ensure a production-ready Azure capability.
- ▶ Framework for rapid, secure, and cost-effective scalability.

BENEFITS:

- ▶ Cost Optimization with Azure solutions.
- ▶ Time Efficiency with a swift, secure Azure deployment.
- ▶ Risk Reduction by leveraging expert integration knowledge.
- ▶ Strategic Azure Partnership for long-term success.

TIME TO VALUE: Est. 2-3 weeks

Adaptiv's Engagement Model

Adaptiv's model focuses on crafting a bespoke Azure MVP, aligning with your integration goals through expert-led workshops, targeted workload analysis, and stakeholder collaboration, while identifying funding to optimise costs.



01

STRATEGY WORKSHOP



Strategy Workshop: Define business goals, identify technical requirements, and establish a clear roadmap for the MVP implementation.

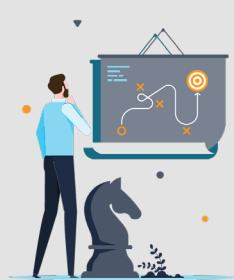


02

PLAN & READY



Plan and Ready: Develop a detailed plan for the MVP, ensuring all resources and teams are aligned and ready for the setup and deployment.



03

IMPLEMENT & LAUNCH



Implement and Launch: Execute the plan to provision and build the Azure environment.



04

GOVERN & MANAGE



Govern and Manage: Provide continuous support to ensure the solution is governed properly and evolves with your business needs.



Adaptiv provides world-class integration, consulting and execution, and data and analytics services.

Our expertise has helped some of the largest enterprises seamlessly transition to cloud or hybrid environments & integrate their systems, delivering clear and measurable value to their bottom line.

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LOCATIONS

Auckland
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Adaptiv brings unparalleled expertise in solving complex integration, data & AI challenges. Our solutions are tailored to help enterprises modernise legacy systems and streamline operations using the world's leading technology platforms. With us, you gain a strategic partner focused on delivering meaningful outcomes; quickly, reliably, and at scale.

